



Students Tour Local Dealership



Thirty Automotive Technology and Automotive Collision and Refinishing students from the Frederick V. Pankow Center took a field trip to Dick Huvaere's Richmond Chrysler, Dodge, Jeep dealership on Friday, October 16 to get an inside look at career opportunities at a dealership.

According to Paulette Singer, business development center manager, October is Automobile Career Month, so the dealership planned a full morning for the Pankow students. First, the students met Vice President and General Manager Jim Simpson, who shared his formula for success as he worked his way to the top after starting as a porter 42 years ago. The service manager, parts manager, and new car sales manager all encouraged students to continue their education beyond high school in order to be more marketable and earn more money.

To drive the point home, former Pankow student and L'Anse Creuse Public Schools' graduate Nick Maluchnik, now a body shop assistant at Dick Huvaere's, shared his story about how his interest in automobiles grew because of the enthusiasm of his auto body teacher, Mr. Richard Stumpf. It was Stumpf who encouraged Maluchnik to continue his education at Ferris State University, where Maluchnik graduated.

"When I went to Ferris, I was miles ahead of everyone else," said Maluchnik of his training at Pankow. "We (Nick and another Pankow

student) had a good jump on everyone else." The service manager stated that the single most important part of automobile repair for the 11th and 12th-grade students to concentrate on is electronics because almost the entire vehicle is controlled by electronics. Pankow students receive electronics training in the automotive technology program.

Students toured the dealership's service department and auto body shop seeing first-hand how a successful dealership operates. Dick Huvaere's Richmond Chrysler, Dodge, Jeep dealership is number three in the country in new car sales averaging over 400 vehicles sold each month.

Career Speaker for MST Program



Annette DeMarie, of Environmental Consulting & Technology (ECT), shared her career perspectives with 9th grade Math, Science and

Technology

(MST) classes on Monday, October 29. Students learned about some of the job opportunities in the environmental science field. DeMarie took the students through each of the areas of ECT career opportunities. The company's focus is to resolve complex environmental issues and work with air quality, environmental health, hazardous material management, ecological resources, engineering and design and more. Their website, www.ectinc.com, boasts their recent accomplishment of being voted a top 200 environmental consulting firm. The local company, based in Clinton Township, on Groesbeck, was wonderful in providing us with a speaker. Hopefully, we will have them back in the future.



Pankow School Store Now Open

Students in the Marketing Retail Management and Business, Management and Technology programs at the Pankow Center have been working hard to get the School Store open and ready for business. They are not only selling a variety of juices, pop, water, candy, chips and nachos with cheese; but, they carry clothing, balloons and school supplies. Many of the popular items are difficult to keep on the shelves!

Marketing students take this one-year course that puts into practice the theory behind real-life business situations. The operation and management of the Pankow School Store helps students gain practical experience in the following areas of retail operations: salesmanship, buying & pricing, cashiering, recordkeeping, displaying & sales promotion, entrepreneurship, customer relations, human relations, merchandising, decision-making, budgeting, inventory, scheduling, and marketing mathematics. Business ethics and employability skills are an integral part of the course. Students gain confidence and the opportunity to achieve marketable skills through this course.

Marketing and Retail Management and Business, Management and Technology classes prepare students for careers in marketing or business, as well as equip them with marketable skills and hands-on experience in the Pankow School Store.

War Declared at the Pankow Center



The Health Occupations students at the Pankow Center took the job of raising money for the Macomb Food Bank to the highest level. "Penny Wars" were declared! With the support of their teacher, Carol King, students made posters to promote the effort and collected and counted the coins each day. Each class scored a point per penny in the "Penny Wars" and students could add silver coins and dollars into other program's jars to deduct points from their program count. The Telecommunications class put the competition results on the announcements each day to promote participation and as the week went on more and more pennies came in each day. Pictured above is the 1st/2nd Hour Law Enforcement class, who won the competition with the most pennies collected. Although the official totals are not in, the Pankow Center donated well over \$600 to the Macomb Food Bank. The Health Occupations students learned lessons in humanity, a very important trait for careers in health sciences and human services.

Career Information on the Net

Career One Stop (Includes videos!)
www.careerinfonet.com

Career Cruising
www.careercruising.com
 (See a High School Counselor for passwords)

O*Net Online
<http://online.onetcenter.org>